10.5 MILLION 2016 TOTAL PROCEDURES IN TOTAL PROCEDURES IN

American Society for **Dermatologic Surgery**

COSMETIC AND RECONSTRUCTIVE EXPERTISE FOR YOUR skin health and beautysm

the top medically necessary and cosmetic procedures* performed are:

WRINKLE-RELAXING INJECTIONS



Millennial (under 30 demographic) saw a 20% increase from last year

and 50% increase in last 5 years

Patient Age Range 88% Female >30 6% 30-39 16% 40-49 30% 50-59 29% 12% Male 60-69 ■■■ 14% >70 ■ 5%

> **Males** use of wrinkle-relaxers grew 9% in the last 5 years

Dysport

Botox

SOFT-TISSUE FILLERS

1.35 million

total procedures

Patient Age Range 91% Female >30 **4**% 9% Male 50-59 ■

Millennials (under 30 demographic) doubled in the last year

Males use of fillers grew from 2% to 9%

Juvederm Radiesse

Restylane / Perlane | Sculptra

Belotero

CHEMICAL PEELS

425,000

total procedures

VEIN TREATMENT/ SCLEROTHERAPY

124,000

total procedures

5-YEAR TRENDS

50% increase in melanoma

48% increase in soft-tissue fillers

2.5x increase in body contouring procedures

BODY SCULPTING

387,000 total procedures

33,000 microfocused ultrasound

37,000 Kybella

177,000 cryolipolysis "fat-freezing"

89,000 radiofrequency

3,600 laserlipolysis

21,000 tumescent liposuction

25,000 other non-invasive treatment of fat and cellulite

 $^{f st}$ Source: American Society for Dermatologic Surgery (ASDS) Survey on Dermatologic Procedures. Data were collected for the 2016 experience and generalized to represent all ASDS members.

SKIN CANCER TREATMENTS

3.5 million

total procedures

3.28 million non-melanomas

227,000 melanomas



LASER/LIGHT/ENERGY-BASED

2.79 million total procedures

493,000 facial redness

493,000 photo rejuvenation

481,000 sun damage

357,000 laser hair removal

350,000 age spots

172,000 melasma/brown patches

164,000 acne scars

154,000 surgical scars

68,000 tattoo removals

54,000 birthmarks